

ГЛОССАРИЙ

N п/п	Новые понятия	Содержание
1	2	3
1.	Leadership	The ability to influence a group toward the achievement of goals.
2.	Trait Theories of Leadership	Theories that sought personality, social, physical, or intellectual traits that differentiated leaders from nonleaders.
3.	Behavioral Theories of Leadership	Theories proposing that specific behaviors differentiate leaders from nonleaders.
4.	Initiating Structure	The extent to which a leader is likely to define and structure his or her role and those of subordinates in the search for goal attainment.

1	2	3
18.	Path-Goal Theory	The theory that a leader's behavior is acceptable insofar as they view it as a source of either immediate or future satisfaction.
19.	Leader-Participation Model	A leadership theory that provides a set of rules to determine the form and amount of participative decision making in different situations.
20.	Attribution Theory of Leadership	Proposes that leadership is merely an attribution that people make about other individuals.
21.	Charismatic Leadership	Followers make attributions of heroic or extraordinary leadership abilities when they observe certain behaviors.

1	2	3
41.	Impression Management	The process by which individuals attempt to control the impression others form of them.
42.	Defensive Behaviors	Reactive and protective behaviors to avoid action, blame, or change.